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## Social Gaming / Social Computing SS 2015

PD Dr. Georg Groh



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### Examples for state transformer function

- $\tau(D, D) = \omega_1 \quad \tau(D, C) = \omega_2 \quad \tau(C, D) = \omega_3 \quad \tau(C, C) = \omega_4$   
(environment is sensitive to actions of both players)
- $\tau(D, D) = \omega_1 \quad \tau(D, C) = \omega_1 \quad \tau(C, D) = \omega_1 \quad \tau(C, C) = \omega_1$   
(Neither player has any influence in this environment.)
- $\tau(D, D) = \omega_1 \quad \tau(D, C) = \omega_2 \quad \tau(C, D) = \omega_1 \quad \tau(C, C) = \omega_2$   
(environment is controlled by  $j$ .)





## Rational Behavior

- **Assumption:** Environment is sensitive to actions of both players:  $\tau(D, D) = \omega_1$   $\tau(D, C) = \omega_2$   $\tau(C, D) = \omega_3$   $\tau(C, C) = \omega_4$
- **Assumption:**  $u_i(\omega_1) = 1$   $u_i(\omega_2) = 1$   $u_i(\omega_3) = 4$   $u_i(\omega_4) = 4$   
**Utility functions:**  $u_j(\omega_1) = 1$   $u_j(\omega_2) = 4$   $u_j(\omega_3) = 1$   $u_j(\omega_4) = 4$
- **Short notation:**  $u_i(D, D) = 1$   $u_i(D, C) = 1$   $u_i(C, D) = 4$   $u_i(C, C) = 4$   
 $u_j(D, D) = 1$   $u_j(D, C) = 4$   $u_j(C, D) = 1$   $u_j(C, C) = 4$
- $\rightarrow$  player's **preferences:**  
(also in short notation):  $C, C \succeq_i C, D \succ_i D, C \succeq_i D, D$



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- $\rightarrow$  player's **preferences:**  
(also in short notation):  $C, C \succeq_i C, D \succ_i D, C \succeq_i D, D$



## Rational Behavior

- Game theory: characterize the previous scenario in a **payoff matrix:**

		$i$	
		defect	coop
$j$	defect	1    4	4    1
	coop	4    1	4    4

same as:  $u_i(D, D) = 1$   $u_i(D, C) = 1$   $u_i(C, D) = 4$   $u_i(C, C) = 4$   
 $u_j(D, D) = 1$   $u_j(D, C) = 4$   $u_j(C, D) = 1$   $u_j(C, C) = 4$

- Player  $i$  is "**column player**"
- Player  $j$  is "**row player**"





## Rational Behavior

- Game theory: characterize the previous scenario in a **payoff matrix**:

		<i>i</i>	
		defect	coop
<i>j</i>	defect	1	4
	coop	1	4

$$\left[ \text{same as: } \begin{array}{cccc} u_i(D,D) = 1 & u_i(D,C) = 1 & u_i(C,D) = 4 & u_i(C,C) = 4 \\ u_j(D,D) = 1 & u_j(D,C) = 4 & u_j(C,D) = 1 & u_j(C,C) = 4 \end{array} \right]$$

- Player *i* is “**column player**”
- Player *j* is “**row player**”



## Dominant Strategies and Nash Equilibria

- Game theory notation: actions** are called “**strategies**”
- Notation:  $s^*$  is the set of possible outcomes (states) when „playing strategy  $s$ ”** (executing action  $s$ )
- Example:** if we have (as before):

$$\tau(D,D) = \omega_1 \quad \tau(D,C) = \omega_2 \quad \tau(C,D) = \omega_3 \quad \tau(C,C) = \omega_4$$

we have (from player *i*'s point of view):

$$D^* = \{\omega_1, \omega_2\} \quad C^* = \{\omega_3, \omega_4\}$$

- Notation: „strategy  $s1$  (strongly / weakly) dominates  $s2$ ” iff  $s1^*$  (strongly / weakly) dominates  $s2^*$**
- If one strategy strongly dominates the other  $\rightarrow$  question what to do is easy. (do first)



## Dominant Strategies and Nash Equilibria

- With respect to „what should I do“:**  
If  $\Omega = \Omega_1 \cup \Omega_2$  we say “ **$\Omega_1$  weakly dominates  $\Omega_2$  for player  $i$** ” iff for player  $i$  every state (outcome) in  $\Omega_1$  is preferable to or at least as good as every state in  $\Omega_2$ :

$$\forall \omega_1 \forall \omega_2 : (\omega_1 \in \Omega_1 \wedge \omega_2 \in \Omega_2) \rightarrow \omega_1 \succeq_i \omega_2$$

- If  $\Omega = \Omega_1 \cup \Omega_2$  we say “ **$\Omega_1$  strongly dominates  $\Omega_2$  for player  $i$** ” iff for player  $i$  every state (outcome) in  $\Omega_1$  is preferable to every state in  $\Omega_2$ :

$$\forall \omega_1 \forall \omega_2 : (\omega_1 \in \Omega_1 \wedge \omega_2 \in \Omega_2) \rightarrow \omega_1 \succ_i \omega_2$$

- Example:**

$$\left. \begin{array}{l} \Omega = \{\omega_1, \omega_2, \omega_3, \omega_4\} \quad \Omega_1 = \{\omega_1, \omega_2\} \\ \omega_1 \succ_i \omega_2 \succ_i \omega_3 \succ_i \omega_4 \quad \Omega_2 = \{\omega_3, \omega_4\} \end{array} \right\} \text{ „}\Omega_1 \text{ strongly dominates } \Omega_2 \text{ for player } i\text{”}$$



## Dominant Strategies and Nash Equilibria

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## Competitive and Zero-Sum Interactions

- Scenario („**strictly competitive**“): Player  $i$  prefers outcome  $\omega$  over  $\omega'$  iff player  $j$  prefers outcome  $\omega'$  over  $\omega$  :

$$\omega \succ_i \omega' \leftrightarrow \omega' \succ_j \omega$$

- Scenario („**zero-sum**“):

$$\forall \omega \in \Omega: u_i(\omega) + u_j(\omega) = 0$$

- **zero-sum** games are always **strictly competitive**
- **zero-sum** games imply **negative utility** for „loser“
- **strictly zero-sum:** only in games like chess. Real world never „strictly zero-sum“ (Example: two girls compete to win the heart of the same guy). But: Unfortunately many encounters are **perceived** as zero sum games.



## Dominant Strategies and Nash Equilibria

- → delete **strongly dominated strategies** from options

- **Two strategies** of **two players** are in „**Nash equilibrium**“ iff

- (1) Assuming that player  $i$  plays  $s1$ , player  $j$  can do no better than play  $s2$
- (2) Assuming that player  $j$  plays  $s2$ , player  $i$  can do no better than play  $s1$

→ In a **Nash equilibrium**, no player has an **incentive to deviate** from strategy of equilibrium.



## The Prisoner's Dilemma

- **Two criminals** are held in **separate cells** (no communication):

- (1) One confesses and the other does not → confessor is freed and the other gets 3 years
- (2) Both confess → each gets 2 years
- (3) Neither confesses → both get 1 year

- **Associations:** Confess == D; Not Confess == C

- **Payoff matrix**

	i defects	i cooperates
j defects	2    2	5    0
j cooperates	0    5	3    3



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## The Prisoner's Dilemma

- „Defect more rational than cooperate“ → Humans: Machiavellism (opposed to real altruism)

- Philosophical question: isn't even altruism ultimately some kind of optimization towards OWN goals?!

- Further aspect: Strict rationalism (in case of prisoner's dilemma: defect) is usually only applied when sucker's payoff really hurts.

- What we have not yet regarded: Multiple sequential games between same players → „The shadow of the future“ → What does it mean for rationalism and strategy?



## The Prisoner's Dilemma

	i:D	i:C
j:D	2 2	5 0
j:C	0 5	3 3

$$u_i(D,D)=2, u_i(D,C)=5, u_i(C,D)=0, u_i(C,C)=3$$

$$u_j(D,D)=2, u_j(D,C)=0, u_j(C,D)=5, u_j(C,C)=3$$

$$(D,C) \succ_i (C,C) \succ_i (D,D) \succ_i (C,D)$$

$$(C,D) \succ_j (C,C) \succ_j (D,D) \succ_j (D,C)$$

- Take place of prisoner (e.g. prisoner i) →

### Course of Reasoning:

- suppose I cooperate: If j also cooperates → we both get payoff 3. If j defects → I get payoff 0. → Best guaranteed payoff when I cooperate is 0
- suppose I defect: If j cooperates → I get payoff 5. If j also defects → both get payoff 2. → Best guaranteed payoff when I defect is 2
- If I defect I'll get a minimum guaranteed payoff of 2. If I cooperate I'll get a minimum guaranteed payoff of 0.
- If prefer guaranteed payoff of 2 to guaranteed payoff of 0.
- I should defect



## The shadow of the future: Iterated Prisoner's Dilemma Game

- Game is played multiple times. Players can see all past actions of other player.

- Course of reasoning:

- If I defect, the other player may punish me by defecting in the next run. (not a point in the one shot Prisoner's Dilemma game)
- Testing cooperation (and possibly getting the sucker's payoff) is not tragic, because „on the long run“ one (or several) sucker's payoff(s) is (are) „statistically“ not important (can e.g. be equaled by gains through mutual cooperation)

- in an iterated PD-game: cooperation is rational





## Competing PD-strategies: Axelrod's tournament (1980)

### Some strategies competing:

- **ALL-D:** Always defect
- **RANDOM:** Choose D or C randomly
- **TIT-FOR-TAT:** On the first round cooperate; on round  $t$  do what opponent did on round  $t-1$
- **TESTER:** Intention: Exploit „nice“ programs that not punish D: On first round, test opponent with D. If opponent retaliates with D  $\rightarrow$  play TIT-FOR-TAT. If opponent does C  $\rightarrow$  play CCD.
- **JOSS:** like TESTER but with  $p=0.1$  deviate from CCD by replacing a C with D

a note on wording: here we use the word strategy in its usual sense; not the former notation strategy == action



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## Competing PD-strategies: Axelrod's tournament (1980)

- **Winner was TIT-FOR-TAT** (5 lines of Fortran code).
- **Why? Overall Score** of a strategy computed as **average** of performance **against all other strategies**. (TIT-FOR-TAT was defeated by ALL-D).
- **TIT-FOR-TAT won against „cooperative strategies“**  $\rightarrow$  Again (as in analysis of single PD): being not too cooperative pays out.
- $\rightarrow$  Axelrod distilled some **rules from outcome of tournament**:





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## Competing PD-strategies: Axelrod's tournament (1980)

- (1) Do not be envious: Not necessary to „beat“ opponent to do well
- (2) Do not be first to defect: Cooperation is risky (sucker's payoff) but overall, some losses do not count that much and cooperation may result in win-win-situations (C,C)
- (3) Reciprocate C and D: TIT-FOR-TAT balances punishing and forgiving → encourages cooperation for other player. TIT-FOR-TAT is fair: retaliates exactly with the same amount of maliciousness as opponent
- (4) Don't be too clever: TIT-FOR-TAT was simplest but won over programs with complex models of opponent's strategies:



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## Competing PD-strategies: Axelrod's tournament (1980)

- Reasons why lack of opponent model was beneficial:
  - (1) In course of tournament, models are not improved by learning (respecting reciprocal learning of other players)
  - (2) Over-generalization when other defects. Not forgiving
  - (3) Complex model without learning → same as random

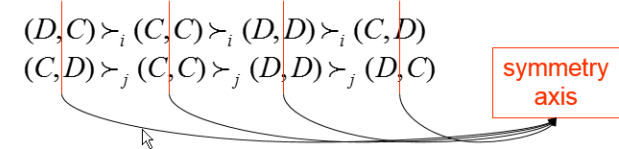


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„2x2“: two players, each with two actions;

Symmetric:



Other symmetric 2x2 games (There are 4!=24 such games):

$(D,C) \succ_i (C,C) \succ_i (D,D) \succ_i (C,D)$	Prisoner's Dilemma
$(D,C) \succ_i (C,C) \succ_i (C,D) \succ_i (D,D)$	Game of Chicken
$(C,C) \succ_i (D,C) \succ_i (D,D) \succ_i (C,D)$	Stag Hunt
$(D,D) \succ_i (D,C) \succ_i (C,D) \succ_i (C,C)$	Defection dominates
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$(C,C) \succ_i (C,D) \succ_i (D,C) \succ_i (D,D)$	Cooperation dominates
$(C,C) \succ_i (C,D) \succ_i (D,D) \succ_i (D,C)$	Cooperation dominates

Stag Hunt

- Going back to J.J.Rousseau (1775)
- Modern variant: You and a friend decide: good joke to appear both naked on a party. C: really do it; D: not do it

$(C,C) \succ_i (D,C) \succ_i (D,D) \succ_i (C,D)$

	i:D	i:C
j:D	1 1	2 0
j:C	0 2	3 3

- Two Nash equilibria: (D,D), (C,C)
- (Assuming the other does D you can do no better than do D)
- (Assuming the other does C you can do no better than do C)

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## Other symmetric 2x2 Games

### Stag Hunt

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- **Modern variant:** You and a friend decide: good joke to appear both naked on a party. **C: really do it; D: not do it**

$$(C,C) \succ_i (D,C) \succ_i (D,D) \succ_i (C,D)$$

	i:D	i:C
j:D	1, 1	2, 0
j:C	0, 2	3, 3

- **Two Nash equilibria:** (D,D), (C,C)  
 (Assuming the other does D you can do no better than do D  
 Assuming the other does C you can do no better than do C)



## Other symmetric 2x2 Games

### Game of Chicken

- Going back to a James Dean film
- **Modern variant:** Gangster and hero drive cars directly towards each other **C: steer away; D: not steer away**

$$(D,C) \succ_i (C,C) \succ_i (C,D) \succ_i (D,D)$$

	i:D	i:C
j:D	0, 0	3, 1
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## Notation: Strategic Form Games

- Set  $\mathcal{I}$  of players:  $\{1, 2, \dots, I\}$   
**Example:**  $\{1, 2\}$
- Player index:  $i \in \mathcal{I}$
- Pure Strategy Space  $S_i$  of player  $i$   
**Example:**  $S_1 = \{U, M, D\}$  and  $S_2 = \{L, M, R\}$
- Strategy profile  $s = (s_1, \dots, s_I)$  where each  $s_i \in S_i$   
**Example:**  $(D, M)$

	L	M	R
U	4, 3	5, 1	6, 2
M	2, 1	8, 4	3, 6
D	3, 0	9, 6	2, 8

- (Finite) space  $S = \times_i S_i$  of strategy profiles  $s \in S$   
**Example:**  $S = \{(U, L), (U, M), \dots, (D, R)\}$
- Payoff function  $u_i: S \rightarrow \mathbb{R}$  gives von Neumann-Morgenstern-utility  $u_i(s)$  for player  $i$  of strategy profile  $s \in S$   
**Examples:**  $u_1((U, L)) = 4$ ,  $u_2((U, L)) = 3$ ,  $u_1((M, M)) = 8$  .....
- Set of player  $i$ 's opponents: „-i“  
**Example:**  $-1 = \{2\}$



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Example:  $S_1=\{U,M,D\}$  and  $S_2=\{L,M,R\}$

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Example:  $(D,M)$

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Examples:  $u_1((U,L))=4$  ,  $u_2((U,L))=3$  ,  $u_1((M,M))=8$  .....

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	L	M	R
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Example:  $-1=\{2\}$

	L	M	R
U	4, 3	5, 1	6, 2
M	2, 1	8, 4	3, 6
D	3, 0	9, 6	2, 8



## Notation: Strategic Form Games

- Two Player **zero sum game**:

$$\forall s : \sum_{i=1}^2 u_i(s) = 0$$

- Structure of game is **common knowledge**:

all players know;

all players know that all players know;

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- Mixed strategy**  $\sigma_i : S_i \rightarrow [0,1]$  Probability distribution over pure strategies (statistically independent for each player);

Examples:  $\sigma_1(U)=1/3$ ,  $\sigma_1(M)=2/3$ ,  $\sigma_1(D)=0$ ;

$\sigma'_1(U)=2/3$ ,  $\sigma'_1(M)=1/6$ ,  $\sigma'_1(D)=1/6$ ;

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- Thus:  $\sigma_i(s_i)$  is the probability that player  $i$  assigns to strategy (action)  $s_i$

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- Example: **Rock Paper Scissors**

	Rock	Paper	Scissors
Rock	0, 0	-1, 1	1, -1
Paper	1, -1	0, 0	-1, 1
Scissors	-1, 1	1, -1	0, 0

- no pure NE, but mixed NE if both play (1/3, 1/3, 1/3)



- Space of mixed strategies** for player i:  $\Sigma_i$
- Space of mixed strategy profiles**:  $\Sigma = \times_i \Sigma_i$
- Mixed strategy profile**  $\sigma = (\sigma_1, \sigma_2, \dots, \sigma_I) \in \Sigma$
- Player i's payoff** when a **mixed strategy profile**  $\sigma$  is played is

$$\sum_{s \in S} \left( \prod_{j=1}^I \sigma_j(s_j) \right) u_i(s)$$

denoted as  $u_i(\sigma)$ , is a linear function of the  $\sigma_i$

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$$\begin{aligned} \sigma_1(U) &= 1/3, \sigma_1(M) = 1/3, \sigma_1(D) = 1/3 \\ \sigma_2(L) &= 0, \sigma_2(M) = 1/2, \sigma_2(R) = 1/2 \end{aligned}$$

or short

$$\begin{aligned} \sigma_1 &= (1/3, 1/3, 1/3) \\ \sigma_2 &= (0, 1/2, 1/2) \end{aligned}$$

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$$u_2(\sigma_1, \sigma_2) = \dots = 27/6$$

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• What is rational to do?

• No matter what player 1 does: R gives player 2 a strictly higher payoff than M. „M is strictly dominated by R“

• → player 1 knows that player 2 will not play M → U is better than M or D

• → player 2 knows that player 1 knows that player 2 will not play M → player 2 knows that player 1 will play U → player 2 will play L

• This elimination process: „iterated strict dominance“

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No! If  $s_i$  is strictly worse than  $s_i'$  against opponent's strategy in set D then  $s_i$  is strictly worse than  $s_i'$  against opponent's strategy in any subset of D



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• New example:

• Player 1: M not dominated by U and M not dominated by D

• But: If Player 1 plays  $\sigma_1 = (1/2, 0, 1/2)$  he will get  $u(\sigma_1) = 1/2$  regardless how player 2 plays

• → a pure strategy may be dominated by a mixed strategy even if it is not strictly dominated by any pure strategy

	L	R
U	2, 0	-1, 0
M	0, 0	0, 0
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More Notation:

• Discussing player i's strategy-options, holding other player's options fixed:

•  $s_{-i} \in S_{-i}$ : „other player's strategies“

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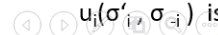
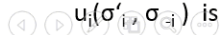
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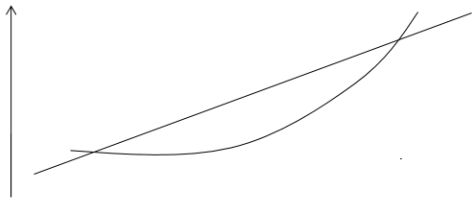
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Strictly Convex function:

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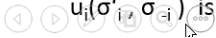
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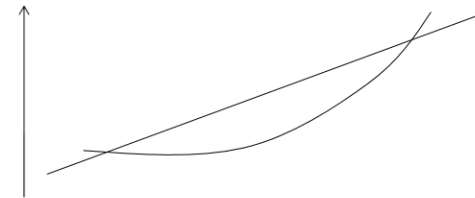
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